



RAFALIARISOA Dalila Noeda

Persona Info

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Sexe:
Female
Nationality
\\Madagascar
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ANTANANARIVO MADAGASCAR

LINGUISTIQUE

- **French:** First language
- **English :** Speaker
- **Italian:** Conversation
- **Chinese :** Basic

INFORMATIQUE

- MS Office software, Word, Excel, Power Point , Outlook
Internet , SSPS , WPS, MS
Social Media
Able to use a 10 key calculator

Introduction Objective

Seeking a challenging opportunity where I will be able to utilize my strong organizational skills , educational background , and ability to work well with people , which will allow me to grow personally and professionally.

Professional Experience

- years 2017 Part time Teacher for Alliance Française

Madagascar :

Responsible for encouraging to learn by concerting with them and giving them a high quality education. Assessing each student's progress, and then communication the results to families and colleague. Preparing books for examination. Guided reading about to speak imagination and faster reading

comprehension and Organized library equipment and collection ,Monitored lending of reserved course Materials

-2017-2019 Consultant Sales and marketing team Elisa MVC-VPM-EX-TFT Group SEP

Answer phone call

Speak with costumers

Organized interviews

- Extensive travel to effectively develop product promotion with costumers as well as the development of appropriate marketing strategy the impacts local and regional sales.
- Building a loyal costumers base y using consultative sales that effectively improve customer service.
- Strategically administering the sales and give a great costumer service across multiple diverse.
- Taking care of shipping and international customer document and procedure with all sales .

- Years -2018-2019:Consultant HR Office Regional of Tourism Madagascar

- Coordinated and influenced superior customer service delivery by developing and maintaining strong inter-company relationship
- Forget relationship with key customers and consultant , acted as the main contact for the company.
- Developed and monitored client financial performance including renewal planning negotiation and profitability levels.
- Consistently exceeded the objectives for profitability and persistence
- Secured new business through marketing and effective product service expansion
- Participated in all majored finalist presentation

Recognized as a subject matter expert for product, service and technology aspects

Organized of meeting

Reservation Hotel for clients

Exchange idea with responsible

- Years -2019-2021 : Assistant managers Meixing company china

Creation schedules adequate and efficient staffing at all times

Advising customers on their purchases. Making sure that all recently received stock is

displayed on the shelves as quickly as possible. Identifying and pursuing business opportunities.

SKILLS:

Ability to exercise good judgment ,
work well with people
Willingness to make decision .
independent thinker
Good oral and written communication
skills
Exhibits customer service instincts
Skilled in using and data and analyses
Have experience in developing
consulting and sale

INTEREST

Travel ,swimming. Photography .

II-EDUCATION

- **Years 2014-2017** : School of Tourism University Mahajanga
- **Years 2015**: Diploma of DTS University in Mahajanga
- **Years 2017**: Diploma of Technician Superior of Tourism University of Mahajanga
- **Years 2018**: Licence in Touristic bilingual English French at school of Tourism
- **Année 2019-2021**: Master MBA at Beijing Technologies and Business University

Certificate

- English Language certificate from Toplf Training American School
- French Language Certificate from Alliance Francaise of Madagascar
- English Certificate from USA embassy
- Diploma Master degree Beijing Technology and Business Universality

SELF EVALUATION

I am very optimistic and cheerful, I can quickly integrate into the work environment. I am a person with good logical thinking ability and teamwork ability, who have the ability to quickly analyze and solve problems. Self-motivated professional with excellent communication and inter personal skills, high work ethic and proclivity consistently generating and overachieving my works. Consonantly in pursuit of self-improvement to achieve my personal and professional goals. Enthusiastic happy for s work in place dedicated to creating an enjoyable, inviting and dynamic learn atmosphere.

Improve work efficiency, communication is my strength, it is my specialty to solve problems in time!